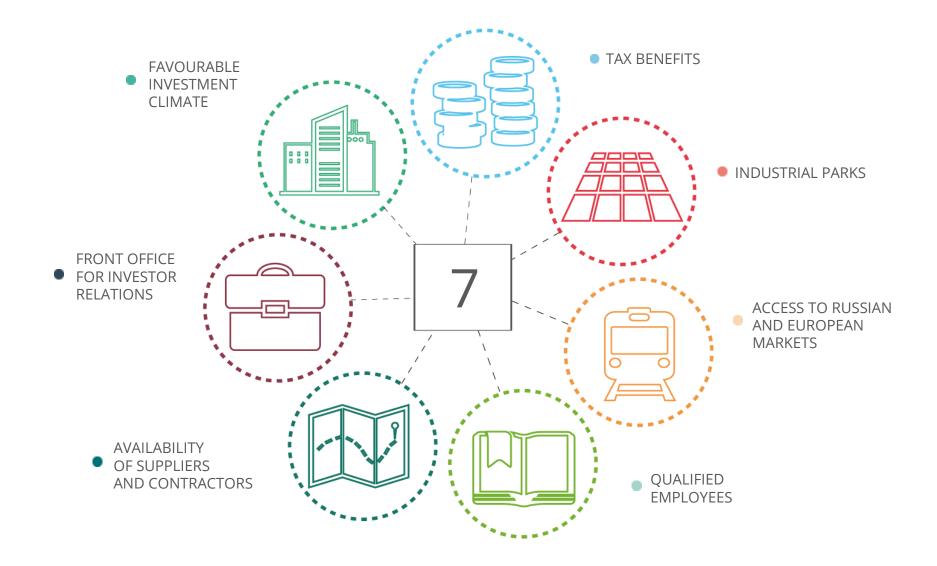


INVESTMENT PRESENTATION OF LENINGRAD REGION

7 FACTORS OF SUCCESSFUL INVESTMENT



GEOGRAPHY AND TRANSPORT

INFRASTRUCTURE



Close proximity to Saint Petersburg



Area of the region – 83.9 thousand km²



Population – 1.8 million people



Workforce – 1 million people



Border with the **European Union** (Finland and Estonia)



4 large seaports



Pulkovo International Airport



Distance to Moscow – 634 km



TRADE AND ECONOMIC COOPERATION

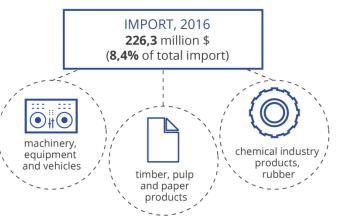
BETWEEN LENINGRAD REGION AND FINLAND



IN 2016 FOREIGN TRADE TURNOVER BETWEEN LENINGRAD REGION AND FINLAND WAS \$664,4 MILLION (8,9% OF FOREIGN TRADE TURNOVER OF LENINGRAD REGION)



 2^{ND} place by the volume of export to Leningrad region



IN 2016 FINLAND
OCCUPIED THE
2ND PLACE IN
TERMS OF TRADE
TURNOVER WITH
LENINGRAD
REGION

3RD PLACE BY THE VOLUME OF IMPORT TO LENINGRAD REGION

INVESTMENT PROJECTS WITH FINNISH CAPITAL:



YIT SAINT-PETERSBURG, CJSC (investor - YIT) CREATION OF AN INDUSTRIAL PARK GREENSTATE



NOKIAN TYRES, CJSCPRODUCTION OF TYRES FOR
PASSENGER CARS



HLEBNY DOM, OJSC (INVESTOR – FAZER) CONSTRUCTION OF A PLANT FOR MANUFACTURE OF BAKERY PRODUCTS

UST-LUGA PORT AND INDUSTRIAL ZONE





THE ONLY PORT OF THE BALTIC SEA FOR VESSELS WITH 160 THOUSAND TONNES DEADWEIGHT



THE PORT WORKS ALL YEAR ROUND



WATER DEPTH - 16 M



12 TRANSSHIPMENT COMPLEXES, INCLUDING:

LPG TRANSSHIPMENT

BULK CARGO

UNIVERSAL TRANSSHIPMENT

COAL TRANSSHIPMENT

CONTAINER TERMINAL

ROAD-RAIL FERRY



INDUSTRIAL ZONE UST-LUGA

THE LARGEST PROJECT FOR DEVELOPMENT OF OIL, GAS AND CHEMICAL CLUSTER PLANNED GAS SUPPLY CAPACITY:

5.7 BILLION M³ PER YEAR

NORD STREAM (2ND PHASE) DIRECT FERRY LINE WITH ZASSNITZ

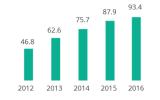


POTENTIAL RESIDENT

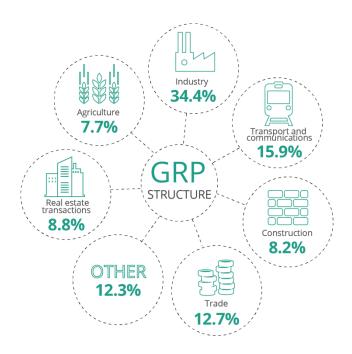
BALTIC UREA PLANT - PRODUCTION GRANULAR UREA AND LIQUID AMMONIA FROM NATURAL GAS BALTIC METHANOL PLANT - PRODUCTION OF METHANOL



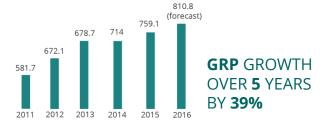
CARGO TURNOVER OF THE PORT, MILLION TONNES

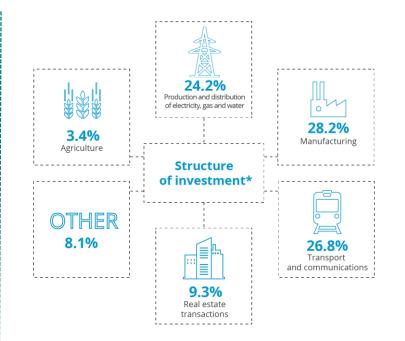


ECONOMY AND INVESTMENT CLIMATE



Dynamics of GRP, billion ₽

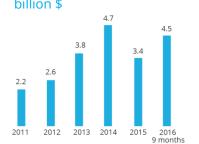




Investments, billion ₽



Foreign direct investments, billion \$





EXPERT RA ratings (2016)

Investment rating of the region – 3A1

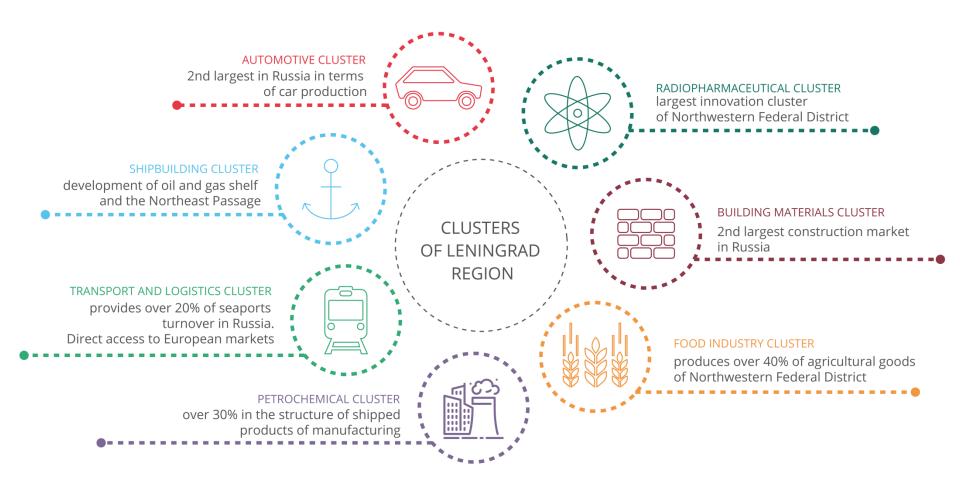
Rating of investment risk of Russian regions – 4th place



Russian regional investment climate index

Region with comfortable conditions for business.

CLUSTERS OF LENINGRAD REGION



INDUSTRIAL PARKS





MEASURES OF SUPPORT

NO ANALOGUES IN OTHER RUSSIAN REGIONS **REDUCTION OF TAX** MINIMUM VOLUME REDUCTION SUBSIDY: BENEFITS ARE GRANTED FOR 4 YEARS OF INVESTMENTS OF CORPORATE TAX CORPORATE TAX PROPERTY TAX INCOME OF ORGANIZATION SUBSIDY from 18% to 13.5% up to RUB 10 million > 10% of corporate tax RUB 300 million from 18% to 13.5% from 2.2% to 0% from RUB 10 million to RUB 60 million > RUB 135 thousand and 20% of corporate tax (regional part) (FOR SEVERAL DISTRICTS from RUB 60 million to RUB 100 million > RUB 1,485 thousand and 30% of corporate tax FROM 50 MILLION) BENEFITS ARE GRANTED FROM 4 TO 6 YEARS RUB 3.105 thousand and 35% of corporate tax (UP TO 8 YEARS FOR AUTOMOBILE MANUFACTURERS)

SUPPORT

BENEFITS FOR INVESTORS



INFORMATIONAL AND CONSULTING SUPPORT



SELECTION OF AN INVESTMENT SITE ACCORDING TO THE REQUIREMENTS OF INVESTMENT PROJECTS



PROVISION OF ENGINEERING AND TRANSPORT SUPPORT

BENEFITS FOR INDUSTRIAL PARKS

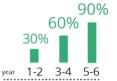
THE AMOUNT OF RENT

BENEFITS FOR TRADING ACTIVITY



BENEFITS ARE GRANTED FOR 4 YEARS





*% FROM ANNUAL RENT

FRONT OFFICE FOR INVESTOR RELATIONS

OF THE ADMINISTRATION OF LENINGRAD REGION





INFORMATIONAL AND CONSULTING SUPPORT

- information about measures of government support
- information about human resources
- other information required for implementation of investment projects



SELECTION OF AN INVESTMENT SITE ACCORDING TO THE REQUIREMENTS OF INVESTMENT PROJECTS

- industrial sites (greenfield/brownfield)
- organization of visits to investment sites



PROVISION OF ENGINEERING AND TRANSPORT SUPPORT

- analysis of the possibility to provide a land plot with engineering and transport infrastructure
- information about tariffs, etc.

7 FACTORS OF SUCCESSFUL INVESTMENT





THANK YOU FOR YOUR ATTENTION!



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