

## REBUILD UKRAINE 2026, 12.-13.11.2026 WARSAW, FINLAND PAVILLION

We confirm our participation in Finland pavilion:

### 1) Podium Package

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6 300 euros (+VAT)

Package includes:

- Exhibitor podium located by high people flow. Includes a podium with company logo and lockable cabinet, company logo on wall, screen
- 2 Community Passes
- Possibility to use 3 meeting slots in the meeting room at the pavilion (final number of slots depends on the number of participating companies)
- Company logo on the large common wall and at the individual podium
- Company profile on the event website
- Matchmaking platform by European Commission
- Common lounge area, barista, kitchen/storage room
- Project management:
  - Space reservation, space rent and contacts with the organizer
  - Stand design for all exhibitors to show the final layout
  - Stand construction and dismantling, wooden-built joint, Finland branding

### 2) Logo partner

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3 700 euros (+VAT)

Package includes:

Virtual package:

(No Podium)

- 1 Community Pass
- Possibility to use 1-2 meeting slots in the meeting room at the pavilion (final number of slots depends on the number of participating companies)
- Company logo on the large common wall
- Company profile on the event website
- Matchmaking platform by European Commission
- Common lounge area, barista, kitchen/storage room
- Project management:
  - Space reservation, space rent and contacts with the organizer
  - Stand design for all exhibitors to show the final layout
  - Stand construction and dismantling, wooden-built joint, Finland branding



OFFER

CONFIDENTIAL

24.3.2026

2 (6)

Registration is binding.

Package prices are based on a minimum of 20 exhibiting companies.

This offer does not include:

- Value added tax.
- Any other prints, AV, lights, furniture, structure or construction that are not mentioned in the offer.
- Shipping of exhibitors products, brochures etc.

**Payment terms**

50% upon approval,  
50 % 1 month prior to the show.  
14 days net, +8 % interest for overdue payments

**Validity**

This offer is valid until 15<sup>th</sup> May 2026.

**Special terms**

In case of the exhibition being cancelled customer will only be responsible covering preparation costs incurred to TSEG or it's subcontractors to date. TSEG and it's subcontractors agree to start preparations as late as possible to guarantee as little costs as possible.

In case of the exhibition being postponed the contract between TSEG and customer moved as such to these new dates. In this case TSEG receives the right to check the price to meet the price level of the new exhibition dates.

TSEG OY LTD

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Company name and VAT

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Invoicing address

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Signature



## TSEG OY LTD'S GENERAL TERMS OF DELIVERY

### Applying the terms of delivery

These terms are being applied when TSEG Oy Ltd sells products or services unless both parties have agreed on something else in a written form.

The Buyer's own conditions are not applied to these product/services if they conflict with TSEG's terms of delivery. The Buyer's conditions are only applied if agreed separately in a written form. TSEG's representatives, who have the right to make contracts, can only make contracts in a written form. Any oral contract, the target's duration and nature taken into account, need to be confirmed in a written form in order to be valid.

### Specifications

The below mentioned terms have the following content in these conditions:

#### Supplier:

TSEG Oy Ltd

**Buyer:** A company or a private person who orders the product/service from the Supplier. These terms of delivery also concern Buyer's secondary customers. The secondary customers can be for example the Buyer's partners, subsidiaries or other cooperation companies. The Buyer takes responsibility of these conditions' obligations also in behalf of these secondary customers.

**Service:** The content of the contract between the Supplier and the Buyer, e.g. design work or other work, event concept, exhibition stand or part of it, rental contract or project management.

**Venue:** The construction venue of the event or exhibition stand.

**Organizer:** The organization that organises the exhibition.

**Contract price:** The price of the product/service without VAT.

**Contract:** The signed contract by both parties, or the Supplier's written offer that the Buyer has approved within the given deadline with a written approval. If the Buyer has set it's own conditions with the approval, the contract is confirmed when the Supplier approves the Buyer's conditions in a written form.

### The preliminary info from the Supplier

The Supplier will give all the preliminary info concerning the service without commitments. If something else hasn't been agreed, this also concerns the estimation of the costs. The Supplier has an obligation to inform the Buyer in case of any changes to the cost estimation.

### The Buyer's disclosure obligation

The Buyer is responsible of giving the Supplier enough and correct info to base the offer on. This info should include at least the use of the ordered product/service, visual requirement, quality and technical requirements, time of delivery and the venue. The Buyer should inform about the details concerning the construction and dismantling timetables and other rules and regulations of the exhibition organizer. The Buyer should complete these details from Supplier's request. The Supplier has the right to correct the offer details to match up the missing info.

### The info given by the third party

The Supplier is not responsible for venue's abnormalities that have not been informed in advance, e.g. the bad shape of venue floor or irregularities on the stand spot. If these abnormalities are informed in advance, the Supplier will strive to ask the Buyer's approval for the possible additional work that is required. If the Buyer's representative cannot be reached in reasonable time, the Supplier has the right to react to these abnormalities and charge the Buyer separately from this accordingly.

### Offer

The supplier's offer will specify the content of the product/service and any special conditions that might differ from these terms of delivery. If these general terms are in conflict with the terms mentioned in the offer, those terms mentioned in the offer will apply. The offer is based on the info given by the Buyer, the available work force, material and the prices valid at the time the offer was given. If nothing else is mentioned, the offer is valid for a month after the offer date. The Supplier has the right to change the offer until the agreement is constituted, if the info given by the Buyer's changes or was uncorrect, or if Supplier's costs change essentially because of reasons that can't be controlled by the Supplier, e.g. changes in the material costs, or the unexpected increase of other costs. A 10% increase of total costs can be concerned as an essential increase in costs. The Supplier has the right to change the offer if the Supplier can't reasonably follow the delivery time mentioned in the original offer or if the change is because of reasons that the Supplier can't control.

### Order

The Buyer will confirm the order by the due date that the Supplier has mentioned in the offer. The Supplier has the right to decline to deliver the order that has been confirmed after the due date.



### **The purchase price and its payment**

The valid VAT will be added to the purchase price. If the Supplier has to pay any public fees due to the service, the Supplier has a right to charge this cost from the Buyer. In addition to the purchase price the Supplier has the right to an additional purchase price if the Supplier's costs essentially change and these changes are caused by reasons that don't depend on the Supplier, e.g. exchange rate changes, material prices or the essential and unexpected increase of other costs. A 10% increase of total costs can be concerned as an essential increase of costs.

Any organizer fees that concern the Suppliers work and were not known at the time of making the contract, will be added to the purchase price. The Buyer will be responsible of paying the costs for it's own orders from the organizer. e.g. any technical orders to the stand, advertisement/media fees, 2 storey construction fees, catalogue fees etc. The payment terms for the purchase price are: 100% on order, 30 days net.

If the purchase price is 1500€ or less, it will be charged as soon as the contract is confirmed. The Supplier will charge any excluded costs as soon as they emerge or in the final invoice.

The Buyer commits to pay the Supplier an 8% annual late payment interest for a payment due but unpaid. Any additional or changing work the Supplier is entitled for a fee according to Supplier's general price list. In case this type of additional work has to be done outside the normal working hours the Supplier is also entitled for an additional compensation for working overtime. The purchase price does not include traveling, accommodation or daily allowance if something else is not agreed in the offer.

### **Ownership and intellectual property rights**

The Supplier owns all the suggestions, drafts, designs attached to the offer. If the offer is not accepted, the Buyer does not have the right to copy any of the Supplier's suggestions, drafts or designs or use them elsewhere. The Buyer is entitled to use the material contained in the Service and all the results of creative work only for the purpose for which the Service is intended.

Drafts, templates, photographs, drawings and plans are the property of the Supplier, unless otherwise agreed. They must not be transferred, handed over or presented to a third party. The Supplier is entitled to publish the recordings made to the Buyer by his / her own department in his / her own reference.

Unless otherwise agreed, the goods are leased to the

Customer.

If the parties have agreed on the sale of the goods, ownership of the goods will be transferred when the purchase price has been fully paid. Unless the Buyer agrees to pay the agreed price, the Supplier shall be entitled to remove and re-export the Products and any other material delivered to the Buyer, even if they have been nailed or otherwise affixed to the Buyer's property.

### **Processing of the Buyer's Property**

Unless otherwise agreed otherwise, the Buyer shall arrange for the transportation and presentation of his / her own property. If the Supplier is committed to storing the Goods of the Buyer or goods related to the service are stored under the responsibility of the Buyer. If the Supplier does not have the opportunity to store the goods on a regular basis in its available storage facilities, the Supplier shall have the right to take care of storage at the Buyer's invoice and responsibility at any other storage location.

### **Risk of loss**

The Supplier declares the goods he owns. When the goods are in the Buyer's possession, for example during the fair, the risk is with the Buyer. The Buyer is responsible for any costs if the goods are damaged, lost, deteriorated or otherwise impaired for a reason that can't be controlled by the Supplier. The Buyer will insure his / her own property also during the time of delivery if the Buyer assigns to the Supplier the goods to be delivered.

### **Delivery time**

Unless otherwise agreed and the organizer's schedules don't rule differently, the Supplier will deliver the product/service related to the event at 18pm on the final construction day. The Supplier reserves the right to execute small-scale finishing works even after that time, until the opening of the event as long as those jobs do not affect the preparation of the Buyer's event. Dismantling work begins immediately after the event has ended. The Buyer must remove his / her own products and materials from the department immediately after the exhibition, in order to begin the dismantling work without delay. If the Supplier has to remove, disassemble and compress the Buyer's products and materials without prior agreement, the Buyer is invoiced for the work performed according to the amount of work that has been used.

### **Service error**

The Buyer should notify the Supplier of any inaccuracies



regarding the quality, quantity, manufacture or performance of the goods and / or services supplied, at the latest when the service is delivered to the Buyer. As a general rule, the Supplier corrects the error or, at its discretion, delivers new goods at their own expense as far as possible. Therefore, the Buyer must immediately check the goods and / or the service in order to enable the Supplier to act before the event opening. The delivery of the goods and / or the service is interpreted as acceptance of the delivery. If inaccuracy can not be detected by a regular inspection, the Buyer must report inaccuracies as soon as it is detected. The Supplier's liability only applies to defects in the goods and / or the service being displayed at the time of delivery.

### **Supplier Delay**

If the Supplier is delayed by the opening of the exhibition, and there is no overriding obstacle described below, so that service (exhibition stand) may not be constructed for the exhibition, the Buyer is entitled to terminate the contract. The Supplier's liability for delay is limited to reimbursement of the purchase price if the Buyer is entitled to terminate the contract.

### **Force majeure**

Force majeure and the likelihood of it being

- measures taken by the authorities
- natural disaster
- a fire or other accident
- strike, blockade or lockout
- significant disturbances in electricity distribution, data transmission, public transport or transport services
- cargo crash situations
- delays in the delivery of raw materials, supplies or machines or tools to the place of work outside the supplier's place, due to an unforeseeable reason for the supplier
- Unilateral actions of the Trade Organization
- any other exceptional measure or comparable event, which the Supplier could not have affected.

If possible, the delivery time shall be extended by the time that the Supplier or his subcontractors have been unable to work due to force majeure. In case the force majeure event continues in place for a long period (more than 4 weeks) either party has the right to terminate the agreement.

### **Supplier's responsibility**

The Supplier is not liable for the Customer's loss of production, loss of profit, other financial consequential

damages or indirect damage. The Supplier shall not be responsible for the accuracy of the information contained in the Client's information products. Supplier's responsibility based on the contract is always limited to the amount of the purchase price. Demands for the Supplier must be submitted within one month of delivery of the service or within two weeks of the end of the event.

### **Subcontractors**

The Supplier is entitled, at his own discretion and need, to use third parties as subcontractors.

### **Obligations of the Buyer.**

The Buyer agrees to comply Supplier's terms of deliver and other participation terms and rules by the organizer. Buyer is responsible to pay the agreed purchase price in full and in line with the contract.

If the Buyer cancels their order after the contract has already been made or if the Supplier breaks the contract based on Buyer's breach of contract, the Buyer will have to pay full compensation for any damages it has caused, for example exhibition space rentals, design costs, preparation costs, stand construction costs, material costs, planning and execution costs of marketing materials, possible other subcontractor costs, the work of Supplier or subcontractors. The above mentioned list is not comprehensive. Cancellation or breaking the contract has to be delivered in written by the Supplier or the Buyer. If the buyer cannot fulfill their obligations due to delays or other reason they have to compensate the Supplier for the extra costs caused by the delay as it is stated in the force majeure caused delays section. Due to Buyer's neglect the supplier has the right to postpone the deliver accordingly. The rented furniture and constructions will be returned in good shape and clean. If they have been messed up or caused permanent damage, the Supplier has the right to get a full compensation from the Buyer for cleaning or purchasing compensating furniture or constructions. Other possible obligations of the Buyer can be seen in the delivery annexes.

The Buyer excludes all liability for indirect, incidental, special, punitive, consequential, or exemplary loss or damage arising out of or in connection with this contract.

### **Limitation of liability**

The total aggregate liability of the Supplier and Buyer to each other under or in connection with this contract shall be limited to the value the contract.

### **Subsidy**



The Supplier can possibly help the buyer to apply for a governmental subsidy from ELY or other financiers. The supplier holds no responsibility if the subsidy is not granted. The rejection of the subsidy application does not justify the Buyer to break the contract. Despite of the rejection the Buyer remains responsible to fulfill the contract and to pay the Supplier the agreed purchase price. If it turns out that has to pay the granted subsidy back for some reason, the Buyer still remains responsible for fulfilling the contract.

**Transferring the contract**

Neither party has the right to transfer this contract to third parties.

**Applicable law**

Law of UK is applied in this contract. To clarify it is stated that international trade laws do not apply to this contract.

**Place of court**

Any contract related conflicts will be solved in the UK court. The supplier can also sue the buyer in the buyer's home place's general court that will then be a legal jurisdiction.

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